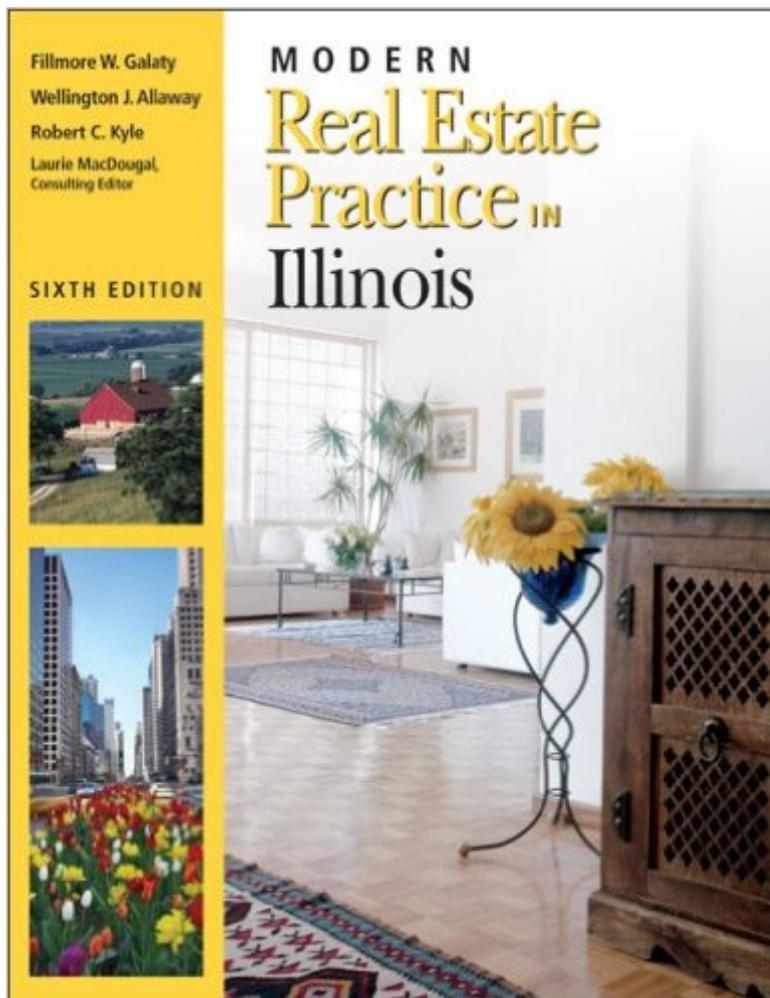


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# Modern Real Estate Practice In Illinois, 6th Edition



## **Synopsis**

Written in a user friendly style, this edition of the Illinois prelicensee's textbook has been thoroughly revised and updated throughout to reflect the Illinois Real Estate License Act of 2000. In addition students and instructors alike will appreciate the inclusion of more quick memory devices, additional math examples, Internet references, updated questions and more. --This text refers to an alternate Paperback edition.

## **Book Information**

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Best Sellers Rank: #955,561 in Books (See Top 100 in Books) #205 inÂ Books > Business & Money > Real Estate > Sales #312 inÂ Books > Textbooks > Business & Finance > Real Estate #1603 inÂ Books > Education & Teaching > Higher & Continuing Education > Test Preparation > Professional > Professional

## **Customer Reviews**

There are a lot of books out there selling the idea of: nothing down, flipping, listing, rehabbing, wholesaling, the list goes on and on. Each and every one of these authors has had experience in Real Estate. They explain this information as if the reader already knows the stuff. I would guess that 99% of the fortunes they've made has been through the writing of their books. Everyone wants to find a short-cut, including me. I finally decided I would go back to the basics, and go to R.E. school, whether I got my license was not the issue. The curriculum for the class is this book. It does not contain any creativity or complex equations, which is perfect for the beginner. I've read many get-rich in real-estate books, and have found great information in all of them. This book, however, is the meat and spuds. Buy it & read it.

This book provides an excellent preparation for the Illinois Real Estate Salesperson's Exam. The

text is easy to follow and has break out "In Illinois" sections that give state-specific information. Each chapter has a quiz at the end and list of key words at the beginning. These are supplemented by two sample examinations and a comprehensive glossary. The sample exams are very similar to the ones provided by the testing company that administers the licensing exam. The graphics in the illustrations look dated, but are clear and easy to follow. One downside is photocopied list of corrections that comes with the book. It is very inconvenient to have to carry these around and refer back to them.

As a teacher in pre-liscence Real Estate, I can highly recommend this book for anyone who is interested in getting into Real Estate. Some critics have said that the book may need a better math section, but you should remember that the book is designed to help you pass your exam and not intended as your sole training outlet. Anyone reading & studying this work has covered the material needed for exam purposes. The rest is usually left up to the Broker or experience to teach. I find the book to be extremely helpful in my classes.

After comparing other study guides, Modern Real Estate Practice is by far superior. All the information is in a reader friendly format. The real estate math is made simple. The DVD testing is awesome. I would recommend this study book to anyone considering a real estate career.

Using this reference guide along with the materials supplied in my real estate class I was able to pass the examination for the real estate sales person license on the first attempt. I did not give it 5 stars because the CD with sample exam questions that comes with the book is not compatible with MACS - something you don't find out until after you buy it!

I am interested in the field of Real Estate and purchased this book last year. I finally finished it and I found it to be informative and easy to read and understand. The short chapters were especially nice as you could sit down for an hour (or less) and finish a chapter. I can't comment on how it prepares you for the test as I haven't taken it but it seems to cover all the technical aspects of real estate. It does not cover how to actually convince people to buy, sell, etc. I purchased this book partly on the recommendation of other comments posted here and I was not disappointed.

I actually bought this book mainly for the FREE Test Building software. I was impressed the first time that I had used the 1.0 CD. You can make and take a practice test with up to 23 different real

estate topics. There is close to 600 questions with answer explanations. The Software automatically keeps track of your test scores and the date that you had completed them. I just finished an exam with ONLY one question and it was still recorded in my "exam history." The program was designed to only cover about 75% of the computer monitor and will NOT maximize. The 1.0 CD is compatible with computers that have Windows XP or Windows Vista.[ISBN-10: 079-314-4280] ~ Modern Real Estate Practice 1.0[ISBN-10: 079-316-0731] ~ Real Estate Study Guide 3.0[ISBN-10: 013-376-0707] ~ Handbook of Real Estate Terms Revised[ISBN-10: 083-593-0378] ~ Illustrated dictionary of real estate and appraisal

I am a FSBO/investor looking to gain a better understanding of the specific issues. The book provided a practical, no-nonsense approach. A real estate agent friend of mine recommended it since he used it in his pre-licensing class. Nice job!

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